

3 Te Kahu Way, Sylvia Park



Naylor Love: Company Profile

Our values / Ko ō mātau uara

At Naylor Love, our values act as a reference point for everything we do. We are committed to supporting and demonstrating our values when interacting with each other, our clients, our suppliers and the community.



Consideration
Te Whai Whakaaro

Caring for our people, their families, our stakeholders and the planet by putting health, safety, wellbeing and the environment at the forefront of our decisions and actions.



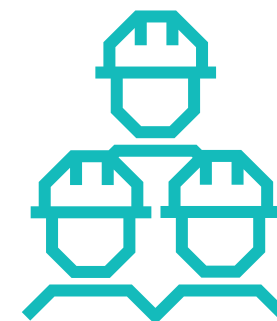
Relationships
Te Whai Hononga

Our word is our bond to our customers and our people, built on respect, being user friendly, proactive, and solutions focused, providing "measurably the best" service.



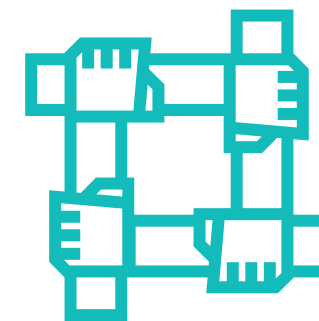
Integrity
Te Ngākau Pono

Honesty, doing what we say we are going to do, respectfully expressing our ideas and opinions.



Teamwork
Te Mahi ā-Rōpū

Working together, asking each other for help, cooperating and supporting each other for the benefit of our customers, Naylor Love and each other.



Commitment
Ko te Ū

Being passionate and professional, dedicating and binding ourselves to our promises and to each other. Striving for Zero Harm and undertaking to improve the environment.

About us

Naylor Love is a top-performing New Zealand commercial construction company. We are proactive construction partners, known for our honesty, integrity and can-do attitude.

With more than 900 staff spread over eight offices in six regional divisions, we can call on our specialist teams to participate in a diverse range of projects nationwide.

After over 100 years in construction, we recognise that our business is built on our return clients and, most importantly, their successes—we build strong relationships with our clients, based on integrity, commitment to quality and programme, financial transparency and fairness.



since 1910

Our heritage

Naylor Love has served the property industry in New Zealand for over 100 years.



We are proud of our heritage, which has been built around a commitment to building long-term relationships and a policy of continuous improvement as we strive to be measurably the best construction company in New Zealand.

Early history

Naylor Love started as two independent building companies in Dunedin in 1910, WH Naylor and Love Brothers Construction, which for over six decades played a major part in the development of southern New Zealand.

A remarkable number of our early buildings are still standing today, and you can see the emphasis on quality buildings and long-term partnerships emerging very early with both of our founding families.



WH Naylor

Hugh Naylor was born in Clyde in 1884, and completed his carpentry apprenticeship before building his first house in Dunedin in 1910.

From there, the projects got progressively bigger, but Hugh Naylor's strategy of carefully selecting clients and projects and personally overseeing every aspect kept the company fairly small.

Hugh Naylor's son Ben joined the company in 1948, and headed WH Naylor then Naylor Love from 1957 to 1987. Hugh then sat on our Board until his retirement in 2006, when he was succeeded by his son Christopher Naylor.

Love Brothers

Love Brothers was formed by brothers JY, Bob and Bill Love in Port Chalmers in 1910, with £60 of borrowed capital. JY Love led the company for 58 years.

Love Brothers ran a remarkably diverse operation, including cabinetmaking, undertaking and goods deliveries. The company grew very quickly, with around 100 staff by the outbreak of WWII.

Post-war specialities included pre-fabricated housing, but the 1950s saw Love Construction take on increasingly large projects throughout the South Island.

Naylor Love: 1969– present

In 1969, the Love Construction Company and WH Naylor Ltd merged to form Naylor Love. The new company could boast an impressive list of achievements, a formidable resource and skill base, and a reputation for top performance and fair dealing. This has been strengthened over the intervening years and continues today.

We've steadily spread nationwide over the years, with offices in eight cities throughout New Zealand.

since **1910**

Our approach

Our team

We pride ourselves in being able to resource and build complex projects safely, efficiently, within budget and to a high level of quality.



We've got a great team of dedicated office and site-based construction professionals in our eight offices, with an incredible range of experience.

As well as comprehensive construction management expertise, Naylor Love has retained a proactive, hands-on technical culture. Both our office

and site teams have an intimate knowledge of the project process 'at the coalface.' While we recognise the challenges posed by new building technologies, we can't help but relish the chance to pull out all the stops to deliver innovative, successful projects for our clients.

With many of our management

team trade qualified, we're also serious about encouraging the next generation of construction professionals through our well-regarded Cadetships and Apprenticeships.

As well as our own specialist teams, we've built up a nationwide network of trusted consultants, subcontractors and suppliers.

Our expertise

Naylor Love offers a full range of commercial construction services, including:

- Stunning new builds employing state-of-the-art technology, methodology and materials, including engineered timber, base isolation & raft foundations and green buildings.
 - Redevelopment of existing buildings, including listed heritage buildings, seismic strengthening and weathertightness remediation.
 - Specialist Interiors teams who manage fitouts on our larger projects, and also undertake specialist stand-alone fitout and refurbishment contracts.
- Design and build projects, where we work under a single contract to provide design and construction services, providing a low risk turn-key solution for our clients.
 - Pre-construction services, ranging from Early Contractor Involvement (ECI) and Building Information Modelling (BIM) to ongoing solutions-focused buildability advice.



Health & safety

You can always expect the team at Naylor Love to be health and safety driven right through the construction process.

Our ISO 45001-certified health and safety systems consistently attain excellent results in both internal and external safety audits and inspections.

We are absolutely committed to ensuring that everyone on and around our sites is safe, with extensive experience in sensitive live environments such as hotels, hospitals and schools, high

security environments such as prisons, and high risk environments such as airports.

We take a leadership role in raising health & safety standards both with the subcontractors we work with on site and across the entire New Zealand construction industry, with our CEO Rick Herd on the **Construction Health and Safety NZ (CHASNZ)** Board



Health &
Safety
ISO 45001



of Trustees and our premium partnership with workplace suicide prevention programme **MATES in Construction**.

"Getting everyone home safe at the end of the day is always our top priority."

Rick Herd – CEO, Naylor Love

Sustainability

We've made a genuine and profound commitment to be the leader in sustainable construction practices and a champion of sustainable construction products.



Our environmental management systems are certified to ISO 14001, we've joined the Climate Leaders Coalition and the Sustainable Business Council, and we've achieved Toitū carbonreduce certification.

Looking forward, we're committed to becoming the leader in:

- Design management, including sustainable buildings
- Championing environmentally sustainable construction practices and products, particularly engineered timber
- Innovation through investment in research and the search for new ideas, products and methodologies
- Focussing on our people; their personal development, wellbeing & work-life balance
- Developing the best teams and innovative supply chain models to transform both Naylor Love and our industry
- Supply of warm, dry, sustainable and affordable social housing

Belonging, inclusion, diversity & equity

We strive to create an inviting and supportive environment that values difference and celebrates uniqueness.

We also seek to ensure equitable treatment and development of all those who work with and alongside us. Our aim is to inspire individuals to pursue a career in construction, challenging traditional assumptions and stereotypes associated with the construction industry.

We are members of **Diversity Works NZ** and have undertaken their Diversity and Inclusion Stocktake.

We support our team's work-life balance with a number of initiatives, including additional parental leave provisions. We have added the full details of our parental leave policy to the **NZ Parental Leave Register**.

We are a Platinum Sponsor of the **National Association Women in Construction (NAWIC)**. NAWIC promotes the construction industry as a great place for women to



pursue, establish and sustain successful careers.

We support **Aukaha** in Otago, providing Māori and Pasifika with work experience opportunities with the aim to offer apprenticeships which support positive social outcomes.

We're Aukōkiri Buyer members of **Amotai Supplier Diversity New Zealand**, a directory of Māori and Pasifika businesses.

Project portfolio

Queensgate Cinemas and Car Park, Wellington

Our projects

Commercial

- 3 Te Kehu Way, Auckland
- HWR Tower, Invercargill
- DCI AKL01 data centre, Auckland
- Queenstown Airport terminal upgrade phase 1
- Spark Square, Christchurch
- Papamoa Plaza offices, Tauranga
- Briscoe Group Head Office, Auckland
- Nelson Airport Terminal
- Tauranga Airport Terminal extension
- Craigs Investment Partners House, Queenstown
- Connetics building, Christchurch
- Lyttelton Port Company offices



Nelson Airport Terminal



Spark Square

Retail

- Queensgate Car Park and Cinemas, Wellington
- 160 King Edward Street, Dunedin
- O'Connells redevelopment, Queenstown
- LynnMall seismic upgrades, Auckland
- Torpedo7 Invercargill fitout
- Sylvia Park redevelopment, including the Galleria, Farmers department store and car parking buildings
- Tiki Corner upgrade, Queenstown
- Countdown Richmond, Nelson
- Stoneridge on Lunn shopping centre, Auckland
- Ballantynes redevelopment, Christchurch
- New World Three Parks, Wanaka and New World Durham Street, Christchurch
- Botany Town Centre Garden Lane and Fashion Pavilions, Auckland
- Poets' Corner shopping centre, Hamilton
- Merivale Mall seismic upgrade
- Five Mile Centre, Queenstown
- Numerous developments for The Warehouse Group, Foodstuffs, Progressive Enterprises and Briscoe Group



Botany Town Centre Garden Lane



The Warehouse, Sylvia Park

Our projects

Hotels

- ibis Hamilton Taunui Hotel refurbishment
- Sudima Queenstown Five Mile
- Holiday Inn Queenstown Remarkables Park
- Holiday Inn Express & Suites, Queenstown
- Hotel 4 base build, Auckland International Airport
- JUCY Snooze Hotel, Queenstown
- QT Queenstown Hotel
- The Mayfair Hotel, Christchurch
- SkyCity Grand Hotel refurbishment, Auckland

"Naylor Love provided health and safety assurance, have been extremely professional and I have to say their sustainable practices have been really pleasing to us as a management company that has a sustainable leaning."

Les Morgan

Chief Operating Officer, Sudima Hotels



ibis Hamilton Taunui Hotel



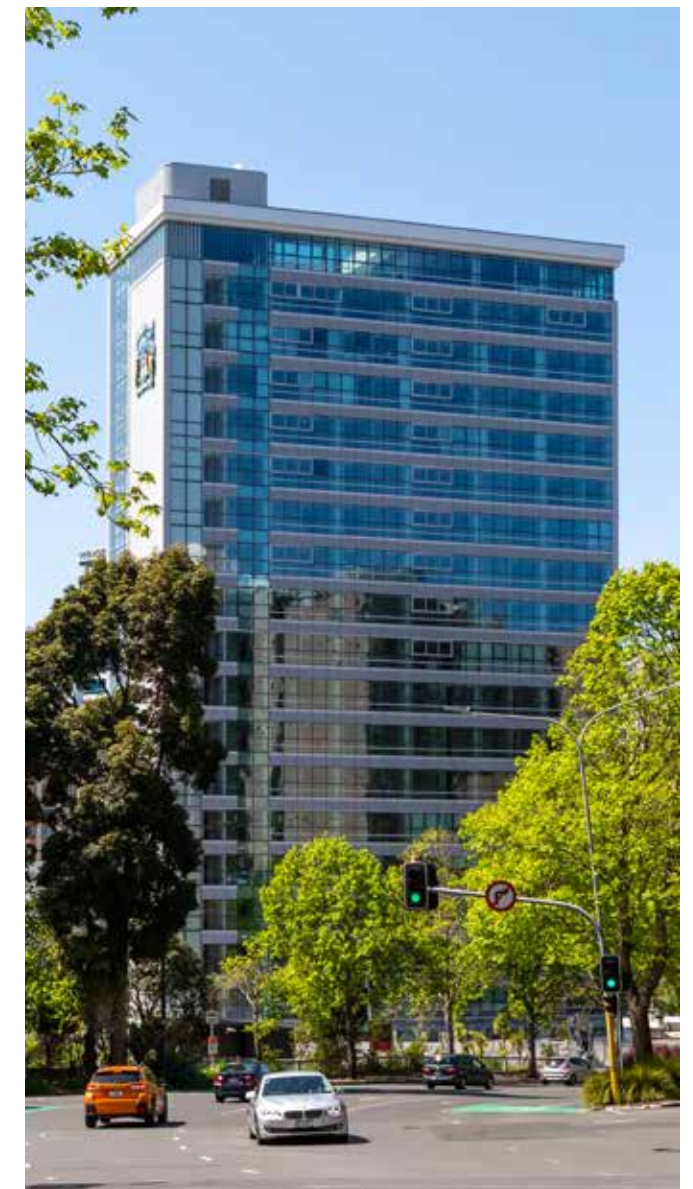
Sudima Queenstown Five Mile

Multi-Unit Residential

- The CAB Apartments, Auckland
- Christchurch City Mission
- Mahana House duplexes, Christchurch
- Mahana three-bedroom homes, Christchurch
- Te Pā Tāhuna Apartments, Queenstown
- 29 Mauranui Townhouses, Auckland
- Point & Miller Apartments, Auckland
- Toru East Apartments, Queenstown
- The Paragon Apartments, Christchurch
- Bedford Apartments, Christchurch
- Long Bay Village Centre, Auckland
- Kerewhenua Apartments, Auckland
- Hereford Residences, Auckland



Christchurch City Mission



The CAB Apartments

Our projects

Student Accommodation

- Cumberland College balconies, Dunedin
- Anscombe Village Stage 1, Dunedin
- Silverdale Road Apartments, University of Waikato
- Grafton Hall, University of Auckland
- Waikohanga House, University of Auckland
- Otago Polytechnic Student Village, Dunedin
- Hayashi Student Village, University of Canterbury
- Kirkwood Avenue Hall, University of Canterbury
- Aquinas Hall, University of Otago

"The internal project management provided by Naylor Love was industry leading. Finishing on time and on budget was not just a goal but was reality. We are looking forward to working with Naylor Love on the future stages."

Michael van Aart, Tony Sycamore and Tony Clear – JKM OFTB LP, Anscombe Village



Otago Polytechnic Student Village



Anscombe Village Stage 1

Retirement Communities

- Bupa Crofton Downs Retirement Village, Wellington
- Coastal View Dementia Centre, Nelson
- Green Gables Retirement Village, Nelson
- Somervale Retirement Village apartments, Tauranga
- Bupa Whitby Care Home Extension, Wellington
- Ranfurly Village, Auckland
- Russley Village, Christchurch
- CHT St John's Hospital extension, Auckland

"From tender to completion, we have found Gibbons Naylor to be professional, approachable, diligent and a great communicator. This has resulted in a fantastic and well finished facility that Coastal View Village can be proud of."

Kensway Consultants



Bupa Crofton Downs



Coastal View dementia centre

Our projects

Education

- He Toki Kai Te Rika Otago Polytechnic Trades Training Centre
- AgResearch science facility, Lincoln
- Wesley Primary School, Auckland
- UCOL Healthcare Education Centre, Palmerston North
- Mount Aspiring College redevelopment, Wānaka
- Newlands College redevelopment, Wellington
- Hagley College redevelopment, Christchurch
- Onehunga High School redevelopment, Auckland
- Te Kura Kaupapa Māori o Ōtepoti
- AUT WZ Building fitout, Auckland
- Manurewa High School Business Hub, Auckland
- Eccles Building, University of Otago
- Lincoln University Gym
- Music, Theatre & Performing Arts Centre, University of Otago
- Matairangi, Wellington East Girls' College
- Te Redcliffs School, Christchurch
- St Bede's Chapel & PAC, Christchurch
- Otago Business School, Dunedin
- Lyttelton Primary School
- Christ's College rebuild, Christchurch



Mount Aspiring College



Matairangi, Wellington East Girls' College

"I feel we owe a great debt of gratitude to this skilled high performing team of professionals. In my experience it is rare to find such compatibility, shared focus and commitment to the crucial end goal as we have experienced with this team."

Rose McInerney

Principal, Te Raekura Redcliffs School



Te Raekura Redcliffs School

Industrial & Civil

- Clyde Water Treatment Plant building
- Roxburgh Power Station re-roof
- OCHO Chocolate Factory, Dunedin
- Ravensdown Bag Store & Melter Building, Dunedin
- Lyttelton Dry Dock Pump House
- Waitaki Hydro Station Power House Upgrade
- Power Centre Upgrades, Christchurch International Airport
- Fonterra Eltham Factory Extension
- Port Otago Oil Wharf Strengthening
- Post-earthquake building demolitions, Christchurch & Wellington



Clyde Water Treatment Plant building

Our projects

Civic

- Dunedin Railway Station repairs
- FENZ Resource Shed, Queenstown
- Hutt City Council administration building, town hall and events centre, Wellington
- Lombard Laneway redevelopment, Wellington
- Executive Wing (Beehive) Ground Floor redevelopment, Wellington
- Environment Canterbury (ECan) offices, Christchurch
- Various projects in courts and prisons for the Department of Corrections and Ministry of Justice all over New Zealand

"You and your board are to be congratulated on the performance of your company and especially the staff you had working for us on site... Very professional; very customer focussed."

Dame Margaret Bazley
Chair of the Commissioners, ECan



Rimutaka Prison modular build



Environment Canterbury offices

Health

- Wellington Hospital NICU parent rooms
- Wellington Hospital Urology & Renal Departments
- Braemar Hospital Nikau Wing fitout, Hamilton
- Christchurch Hospital Energy Centre
- Lower Queen Street Health 2, Nelson
- Mercy Hospital ICU, Dunedin
- Manuka Street Hospital, redevelopment, Nelson
- Wellington Hospital Oncology fitout
- Toka Hāpail Selwyn Health Hub
- Dunedin Hospital ICU, HDU & Gastro

- Tauranga Hospital seismic upgrade
- Wellington Hospital ICU expansion
- Rutherford Endoscopy Clinic
- Manaaki day surgery facility, Mercy Hospital, Dunedin

"I've been approached a number of times by Wellington Hospital staff expressing their positive feedback for the teams working within or near their departments."

Dan Herbison
Project Manager, Kensway Consultants



Braemar Hospital Nikau Wing fitout



Wellington Hospital Urology & Renal

Our projects

Leisure & Cultural

- Wellington Zoo Snow Leopard Enclosure
- Sir Richard Hadlee Sports Centre, Christchurch
- Cambridge Pool Redevelopment
- Wētā Workshop Unleashed & the All Blacks Experience, Auckland
- Skyline Luge upgrade, Queenstown
- Huia Pool, Wellington
- Albany Pool, Auckland
- EA Networks Leisure Centre, Ashburton
- Devonport Library, Auckland
- Isaac Theatre Royal, Christchurch
- Transitional Cathedral, Christchurch



Huia Pool redevelopment



Isaac Theatre Royal

Hospitality

- Joe's Garage Berryfields, Nelson
- Sylvia Lane dining precinct, Auckland
- El Camino & The Bavarian restaurant fitouts, Queenstown
- SkyCity VIP Gaming, Auckland
- Flame Bar & Grill, Queenstown
- Joe's Garage Five Mile, Queenstown
- Jack's Point Clubhouse, Queenstown
- Rydges Hotel restaurant and bar, Queenstown
- Huami Chinese restaurant, SkyCity Auckland
- SkyCity Atrium redevelopment, Auckland



Sylvia Lane dining precinct

"I find the working relationship between Gibbons Naylor and Gibbons extremely enjoyable and transparent, and the commitment and engagement with everyone involved has been a pleasure."

Richard Mabbott

Construction Manager, Gibbons
(Joe's Garage Berryfields)



Joe's Garage Berryfields

Awards success

Naylor Love has received a number of prestigious industry awards, including (just in 2023!):



- **Christ Church Cathedral stabilisation:** Gold award, ACE Awards (Naylor Love and Holmes)
Best Team, South Island Property People Awards (Naylor Love, CCRL, Warren & Mahoney, Rawlinsons and Holmes)
- **O'Connells Mall, Queenstown:** Excellence and Category Winner, Property Council NZ Property Industry Awards
Gold and National Category awards, NZ Commercial Project Awards
- **The CAB Apartments, Auckland:** Gold and National Category awards, NZ Commercial Project Awards
Merit, Property Council NZ Property Industry Awards
- **Queensgate Event Cinema & IMAX, Wellington:** Excellence, Property Council NZ Property Industry Awards
- **Wesley Primary School, Auckland:** Excellence, Property Council NZ Property Industry Awards
- **Mahana House Duplex, Christchurch:** Gold and Innovation awards, NZ Commercial Project Awards
- **Bupa Crofton Downs, Wellington:** Gold, NZ Commercial Project Awards
- **Lower Queen Street Health 2, Nelson:** Gold, NZ Commercial Project Awards
- **Manurewa High School, Auckland:** Gold, NZ Commercial Project Awards
- **Onehunga High School, Auckland:** Gold, NZ Commercial Project Awards
- **Naylor Love Dunedin:** Bluestone Award, Southern Heritage Trust for their work on **Dunedin Railway Station**
- **Naylor Love Auckland:** Highly Commended in the Supreme Award category, Beacons Awards
- **Sonia Muir:** Special Merit, National Association of Women in Construction Excellence Awards
- **Marcelle Moore:** Special Merit, National Association of Women in Construction Excellence Awards
- **Naylor Love Waikato/BoP:** Health category winner, NZ Workplace Health & Safety Awards
- **David South:** Mental Health Champion, NZ Workplace Health & Safety Awards
- **Aidan Suckling:** Runner-up, Projects \$10m-\$25m award, NZ Building People Awards for his work on the **Christchurch Hospital New Energy Centre**
- **Nelson Airport Terminal:** Innovation Timber Engineering Award & highly commended in the Supreme category, NZ Timber Design Awards (Gibbons Naylor, Studio Pacific & Dunning Thornton)

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